

EXAMPLE

1st Payout

Offer amount	\$500,000
6% service fee	- 30,000
7% resale fee	- 35,000
8% risk assessment	<u>- 40,000</u>
lst payout	\$395,000

2nd Payout if Home Sells for \$500,000

Risk assessment returned

\$ 40,000 (total payouts \$435,000)

2nd Payout if Home Sells for \$510,000

Risk assessment returned Upside of market 2nd payout \$ 40,000 + 10,000 \$ 50,000 (total payouts \$445,000)

2nd Payout if Home Sells for \$490,000

Risk assessment returned Less difference of market 2nd payout \$ 40,000 <u>- 10,000</u> \$ 30,000 (total payouts \$425,000)